



NathCorp Pro - Work Portfolio

NathCorp Pro-Save



There are two base components to our Pro-Save Services

Pro-Save Consolidate – eliminate redundant software applications, reducing capital and operating costs and realizing operational efficiency

Pro-Save Audit – we review your current Enterprise Agreements (EA) with all the major publishers and ensure your EA aligns with your business needs – clients typically experience EA cost reduction of 20-30%, with no reduction in value to the organization!



A typical scenario.....

Technology evolves and changes constantly. Various software publishers “come and go” while others enhance their software and change their pricing models, many times allowing your organization to experience greater functionality at reduced cost, but this often goes unnoticed because of high workloads and many active projects.

The Result?

A long, costly application development project resulting in unreliable software and very lower user satisfaction and adoption levels!

Is there a better way? Introducing NathCorp Pro-Save Services

Our Pro-Save services help you understand your current application portfolio and identify opportunities for cost reduction and operational efficiency by eliminating redundant and costly software and, many times, providing increased levels of functionality.

- We assess your current software portfolio, identify potentially redundant software products, and provide recommendations for reduction in licensing and support costs, providing capital and operational savings
- We focus on eliminating redundant software where the cost to resolve is less than the annual cost of licensing and support – ensuring a short-term (12 months or less) ROI benefit
- We work with you to eliminate the redundancy and complete the transition to the better product.



A Sample of our Work

1 [Business Challenge](#)

A large national insurance company was using multiple software applications for calling, collaboration and video conferencing. Licensing and support costs were over \$500,00 per year and continuing to increase as they added users to the legacy solution.

[What we Delivered](#)

We determined the client had full conferencing and collaboration functionality available in Microsoft Teams and already included in the cost of their O365 E3 license. We worked with the client to transition from their legacy collaboration tool to Microsoft Teams, configuring the Teams instance, setting up the necessary users, defining and implementing the necessary User Personas and assisting with Change Management to drive adoption, including creating custom Computer Based Training (CBT) for the defined User Personas.

We deployed 16,000 users in less than 60-days, with over 13,000 active users within the first 30 days.

[The Business Benefit](#)

The client experienced the following benefits:

- A payback period of less than 4 months!
- Future savings of over \$1 million based upon a 3-year useful life calculation
- Increased operational efficiencies by having to support only one collaboration application
- More productive workforce focused on a single collaboration application



2 [Business Challenge](#)

A Fortune 500 Entertainment Company was using an application to assist in user management and reporting for their approximate 11,000 Active Directory users. The application version was end of life and the organization was faced with a choice to upgrade to the new version – approximately \$700,000, including support – or consider options providing lower cost and functionality more closely aligned with their business requirements.

[What we Delivered](#)

As part of an overall Active Directory upgrade and migration strategy, we delivered a tailored User Management solution closely aligned to their business requirements, business rules and compliance needs.

- Automated and web-based User Management
- Automated rules and compliance checking based upon their specific business rules database and regional requirements
- As business and compliance rules changed, application adjusted as needed with no requirement for user intervention or additional code
- Application interface to Service Now (SNOW) to accommodate user setup and change driven by the SNOW application

[The Business Benefit](#)

- A payback period of less than 5 months
- Future savings of over \$1.5 million based upon a 3-year useful life calculation
- Over 90% of user management transactions conducted via automation with no manual intervention required – this includes key compliance requirement checking!

